



FAQ

How can I find accessible information in my own language on the business opportunities and legal framework relevant to my company?

By contacting your local Enterprise Europe Network partner through the network website (http://www.enterprise-europe-network.ec.europa.eu/index_en.htm). They will provide you with all the information you need to make the most of the business environment in your area and beyond.

I don't understand how or if a new piece of EU law affects my company's activities, who can help?

Get in touch with your local representative of the network, they will be able to explain or put you in touch with someone who can.

Can you help me find a suitable business partner for a project or tender?

This network partners are ideally placed to find the business partner you need. Our detailed database and powerful search engine helps SMEs and business actors identify suitable partners all over Europe.

Does the network deal with all types of businesses and technologies?

Yes, the network provides support to all business and sectors. Some partners specialise in business cooperation while others deal with technology transfers, but all SMEs have local access to both types of services with the "one-stop shop" approach.

Can network partners help me apply for relevant tenders, programmes and draft a project proposal?

Yes they can. Comprehensive information and personalised advice are available to help companies apply for funding and calls for tenders successfully. An online tool is available that will give you already an idea on the funding opportunities (http://ec.europa.eu/enterprise/sme/fund_tools/fund_tools_theme12_en.htm).

Can network partners help organise meetings with companies from other European countries?

Network partners regularly organise transnational missions and brokerage events for local SMEs. They can pre-arrange meetings, provide a venue, make the travel and accommodation arrangements and generally ease the process of business and technology cooperation.

Can I get assistance for marketing and commercial activities?

The network supports the marketing of a business and/or technology or know-how by helping SMEs develop transnational activities and technology cooperation. Network partners do not assist with the selling of products.

What about the legal aspects and the Intellectual property rights (IPR) governing technology transfer?

A network partner can advise on the basic aspects of IPR. When necessary, it will direct you to experts for more complex issues, e.g. to the IPR Helpdesk or to patent lawyers. The same applies to all legal and contractual issues in the transnational technology transfer process.

Can the network help with business and technology cooperation outside the EU?

The network may support deals that involve companies located outside the EU. However, the vast majority of activities take place within the network's partner countries in the EU.

As an individual entrepreneur, can I really have a say on future EU policies and initiatives?

Yes you can. The Commission is keen to receive feedback on its policies and their implementation, in order to improve EU legislation. Wide consultations are also organised before major policy initiatives.

Can I afford to use the network's resources and advice as a small business with a limited budget?

Yes you can. The network is available to all SMEs and business actors free of charge.



Your Local Centre

**Galway Chamber,
Commerce House,
Merchant's Road, Galway**

Tel. 091-563536

Fax. 091-561963

Email.

carol@galwaychamber.com