



Business Opportunities

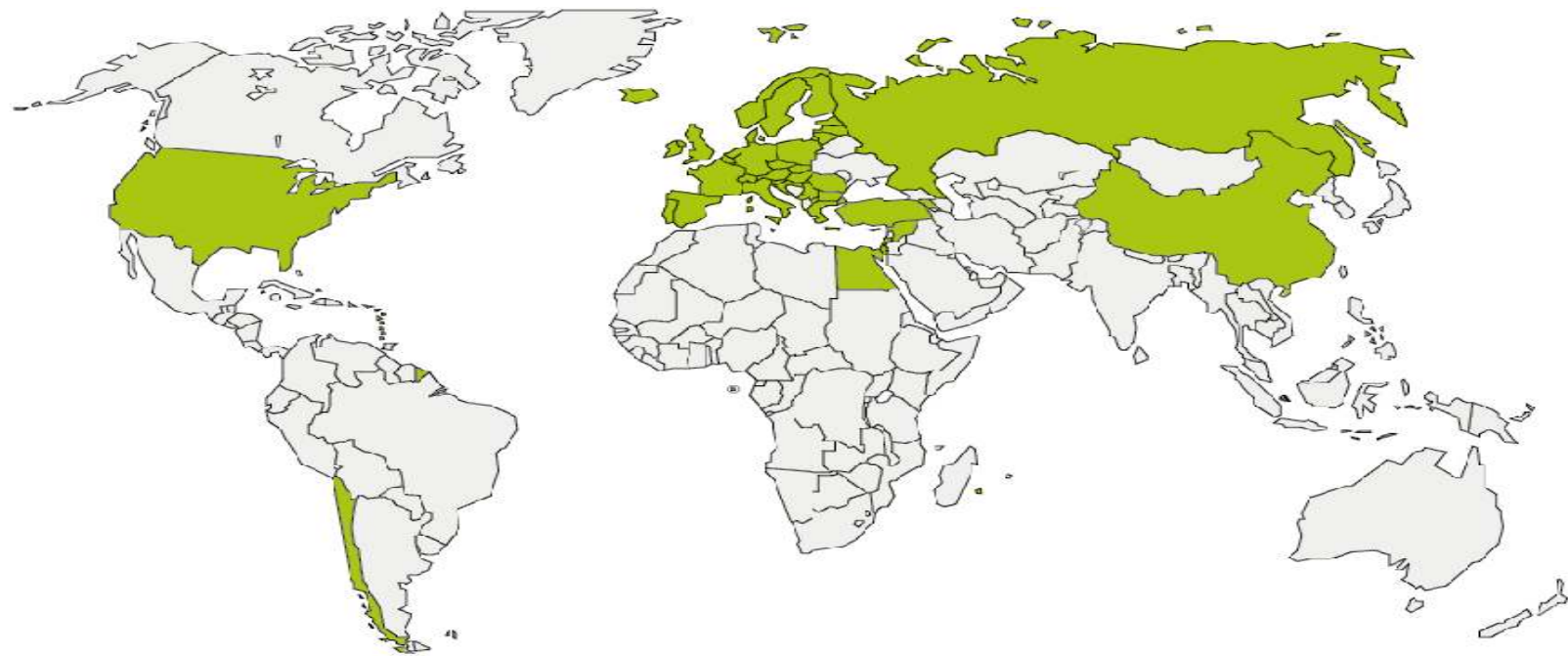
Ideas through Licensing and Co-operation



A Network on your Doorstep

- **570** Centres in **44** countries with **3000** advisors
- Europe's **largest** business and technology network
- Partners include chambers of commerce, enterprise agencies, regional development organisations, research institutes, universities, technology centres, innovation centres.
- **Rooted in local communities** throughout Europe
- Providing information & services to **2.5 million** European SMEs





Austria
Armenia
Belgium
Bulgaria
Chile
China
Croatia
Cyprus
Czech Republic
Denmark
Egypt

Estonia
Finland
France
FYROM
Germany
Greece
Hungary
Iceland
Ireland
Israel
Italy

Latvia
Lebanon
Lithuania
Luxembourg
Malta
Montenegro
Norway
Poland
Portugal
Romania
Russia

Serbia
Slovakia
Slovenia
Spain
Sweden
Switzerland
Syria
The Netherlands
Turkey
United Kingdom
USA

Enterprise Europe Network in Ireland



Business Support on Your Doorstep





Enterprise Europe Network **Your business is our business**

You want to enter **new markets**

We give you free advice on EU law and funding

You're looking for **business partners**

We help you find them in 44 countries

You need the **right technology**

We have the world's largest technology transfer database



Find new partners and markets

- Partnerships
 - Manufacturing
 - Distributing
 - Agents
 - Suppliers
 - Joint venture
 - Export
 - Sub-contracting
 - Technology
 - Research

“The Enterprise Europe Network identified a new joint venture opportunity for our transportation software in Belgium.”

Irish software developer found a Luxembourg business partner through Enterprise Europe Network Galway



Research new markets

- Market Information
- Key contacts
- Major trade events
- Sectors of opportunity

“Enterprise Europe Network Galway helped us identify key buyers in UK retail stores, which saved us significant time and effort”

Irish manufacturer of children safety product assisted by the Enterprise Europe Network Galway



Hands-on advice for businesses

- Understanding your business needs
- Finding you new opportunities and contacts

“The Enterprise Europe Network Galway understood the obstacles we were facing in a new market and quickly identified and introduced us to key local contacts to help”

Irish fit-out company has meeting programme set up with key business contacts in Slovakia



Opportunities for your Business

- Business to Business Partner Search
- Search, upload and match your profile
 - Stay informed with our monthly Business to Business Offers Bulletin
 - Upload your Profile



Opportunities for your Business

- Matchmaking Events
 - Upcoming opportunities
 - SME Forum 2009
 - Creativity World Forum 2009
 - CeBIT Bilisim Eurasia 2010
 - Hannover Messe
 - HI Industri
 - Wood-Tec



Opportunities for your Business

- Network & Getwork

Encourages and assists you to explore cross border opportunities with the islands largest procurement organisations.

- Tourism & Retail– Dec 09 - Belfast
- Engineering, Construction & Environment – Feb 2010 – Dublin
- Engineering, Construction & Environment – May 2010 – Belfast
- Individualised Market Entry Assistance



Opportunities for your Business

- Funding for Cross Border Activities
 - Trade Accelerator Voucher
 - Acumen Programme
 - Innova Programme
 - Fusion
 - Micro-Trade Funding



Opportunities for your Business

- FP7 funding
 - €50 billion in research funding
 - We help increase your chances of submitting a successful application by
 - Keeping you posted of upcoming “Calls for Proposals”
 - Help find trustworthy partners in other EU countries
 - Help you prepare your project proposals



Opportunities for your Business

- Tendering / Public Procurement
 - Irish
 - Cross Border
 - EU Tenders
 - Olympics 2012



Opportunities for your Business

- Galway Chamber of Commerce
 - Networking / Promote your Business
 - Local market knowledge
 - Open doors
 - Business to Business connections



in Partnership with



to provide you with a One-Stop Shop for
Business Support and Advice



Business Support on Your Doorstep

www.galwaychamber.com

www.een-ireland.ie

