

Business Cooperation Database

Profile Extraction

Produced the 15/07/2010

General Information

Profile ID	20100621005
Summary	An Italian company producing high quality wine is looking for importers and distributors interested in selling its wines in a foreign market.
Creation Date	21/06/2010
Last Update	14/07/2010
Expiration Date	14/07/2011
Status	Active

Intermediary Information

EIC-Code	IT150260-02
Name	Unioncamere Piemonte
Abbreviated Name	
Address	Via Cavour 17
Postal Code	10123
Town	Torino
Country	Italy
Telephone	+39 011 5669213
Fax	+390115669238
E-mail	alps-europa@pie.camcom.it
www-address	http://www.pie.camcom.it
Contact Person	
Title	Ms
First Name	Marta
Family Name	Elia
e-mail	m.elia@pie.camcom.it
Telephone	+39 011 5669213

Company Information

Year established	2000
Turnover	Up to 2

Number of Employees	1 to 9
Activity Codes (NACE-Code)	Manufacture of beverages Manufacture of wine from grape
Company's Products / Activities (main products, services, core activities)	Wine sector.
Contact Languages	English
Certification/Quality standard	None
Already Engaged in International Co-operation	Yes
Percentage of Trans-National Activities	50 or more
Co-operation Proposal Information	
Co-operation offer	
Co-operation Request	Commercial Co-operation Trade Intermediary services (agent, representative, distributor)
Target countries	Austria Belgium Bulgaria Cyprus Czech Republic Estonia France Greece Hungary Ireland Latvia Lithuania Luxembourg Malta Netherlands Portugal Spain United Kingdom
Full description : (Specification of co-operation request / offer)	An italian company producing high quality wine is looking for importers and distributors interested in selling its wines in a foreign market. The company is willing to make commercial activities with foreign companies as visit to customers, tasting and so on.
Main advantages the company could offer to a potential partner	Yung and dynamic company; extensive experience in exporting wine.
Partner Information	
Type of Partners	Company
Field of Activities	Trade (Buying/Selling)

Number of Employees	1 to 9 10 to 49 50 to 249 250 or more
Previous Experience	Preferred
Expected input of the partner (Description of what is being expected from the co-operation partner)	Long experience in the wine sector.