

Business Cooperation Database

Profile Extraction

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General Information

Profile ID	20100126003
Summary	Macedonian company specialized in trading with a palette of solar power systems is looking for Trade Intermediary services.
Creation Date	26/01/2010
Last Update	08/02/2010
Expiration Date	26/01/2011
Status	Active

Intermediary Information

EIC-Code	MK150264-01
Name	Ss. Cyril and Methodius University Skopje
Abbreviated Name	
Address	Bul. Krste Misirkov b.b.
Postal Code	1000
Town	Skopje
Country	Macedonia, the Former Yugoslav Republic of
Telephone	+389 2 3293 204
Fax	+389 2 3293 202
E-mail	v.stojkovski@ukim.edu.mk
www-address	http://www.ukim.edu.mk
Contact Person	
Title	Mr.
First Name	Velimir
Family Name	Stojkovski
e-mail	velimirst@ukim.edu.mk
Telephone	+389 2 3293 204

Company Information

Year established	2005
Turnover	Up to 2

Number of Employees	1 to 9
Activity Codes (NACE-Code)	Wholesale of electrical household appliances Wholesale of other machinery, equipment and supplies
Company's Products / Activities (main products, services, core activities)	The current products for trading are Solar Panels, Solar On-Grid Systems, Solar Thermal Systems, Solar water heaters, Solar Air Conditions, Solar Hybrid Systems.
Contact Languages	Bulgarian Croatian English Serbian
Certification/Quality standard	None
Already Engaged in International Co-operation	Yes
Percentage of Trans-National Activities	0% to 9%
Co-operation Proposal Information	
Co-operation offer	
Co-operation Request	Commercial Co-operation Trade Intermediary services (agent, representative, distributor)
Target countries	Austria Belgium Bosnia And Herzegovina Bulgaria Croatia Cyprus Czech Republic Denmark Estonia Finland France Germany Greece Hungary Ireland Italy Latvia Lithuania Luxembourg Malta Montenegro Netherlands Norway Poland Portugal Romania Russian Federation Slovakia Slovenia Spain Sweden

Turkey
United Kingdom

Full description :
(Specification of co-operation request / offer)

Macedonian company specialized in trading with solar power systems such as Solar Panels, Solar On-Grid Systems, Solar Thermal Systems, Solar water heaters, Solar Air Conditions, Solar Hybrid Systems requires trade intermediary services.

Main advantages the company could offer to a potential partner

The company offers Solar power systems which are competitive as far as price and technology are concerned. Also, the company offers full package of reserve parts, service and installation training.

Partner Information

Type of Partners

Company

Field of Activities

Trade (Buying/Selling)

Number of Employees

1 to 9
10 to 49
50 to 249
250 or more

Previous Experience

No Preference

Expected input of the partner (Description of what is being expected from the co-operation partner)

From the potential business partners is expected to order a quantity threshold and also to have already established sales network in its area.