

Business Cooperation Database

Profile Extraction

Produced the 16/02/2010

General Information

Profile ID	20100119009
Summary	A Belgian chain of cake shops currently expanding its activities in Europe is looking for dedicated sales agents to distribute its products. The company is also looking for subcontractors.
Creation Date	19/01/2010
Last Update	03/02/2010
Expiration Date	19/01/2011
Status	Active

Intermediary Information

EIC-Code	BE150145-02
Name	Chambre De Commerce Et D'Industrie De Bruxelles/Kamer Voor Handel En Nijverheid Van Brussel
Abbreviated Name	
Address	Avenue Louise 500
Postal Code	1050
Town	Brussels
Country	Belgium
Telephone	+32 2 643 78 40
Fax	+32 2 640 93 28
E-mail	jpm@beci.be
www-address	http://www.beci.be
Contact Person	
Title	Mr
First Name	François-Xavier
Family Name	Finet
e-mail	fxf@beci.be
Telephone	+32 2 643 78 40

Company Information

Year established	1997
Turnover	Up to 2
Number of Employees	1 to 9
Activity Codes (NACE-Code)	Manufacture of bakery and farinaceous products
Company's Products / Activities (main products, services, core activities)	large variety of pastry, cakes, fresh and dietetic foodstuff.
Contact Languages	Dutch English French
Certification/Quality standard	None
Already Engaged in International Co-operation	Yes
Percentage of Trans-National Activities	0% to 9%
Co-operation Proposal Information	
Co-operation offer	Technical & Production Subcontracting / outsourcing activities
Co-operation Request	Commercial Co-operation Trade Intermediary services (agent, representative, distributor)
Target countries	Technical & Production Subcontracting / outsourcing activities Austria Belgium Bulgaria Croatia Cyprus Czech Republic Denmark Estonia Finland France Germany Greece Hungary Iceland Ireland Italy Latvia Lithuania Luxembourg Malta Netherlands Poland Portugal Romania Russian Federation Slovakia Slovenia

Spain
Sweden
Switzerland
Turkey
United Kingdom

Full description :
(Specification of co-operation request / offer)

A Belgian cake shop in extension towards the entire Europe proposes its clients all sorts of products, from pastry cake to the bakery to the salty and dietetic stuff. The company is already exporting its production, but is looking for dedicated sales agents in Europe to distribute its products on a wider scale. In the context of its international developpement, the company is also considering the opportunity of subcontract some parts of the production process.

Main advantages the company could offer to a potential partner - Flexibility of a small team.

Partner Information

Type of Partners

Company

Field of Activities

Production
Services

Number of Employees

1 to 9
10 to 49

Previous Experience

No Preference

Expected input of the partner (Description of what is being expected from the co-operation partner)

Familiarity with high-end pastry products